

# Your Company Letterhead

New Jersey Water Association  
54 Main Street  
Waretown, NJ 08758

January 17, 2014

I would like to take a moment to let you know how much I appreciate the assistance and training we have received from your association over the past year.

I'm especially grateful for the assistance provided by Paul Britt of your staff, helping my water repairman locate difficult underground utilities using your RD8000 Universal Pipe and Cable Locator on other detection equipment.

The cities underground infrastructure system is very old with other intertwining utilities making it almost impossible to pinpoint leaks with our limited resources.

With Paul's assistants, my repairman can efficiently make the necessary repairs so our customers are only effected for short periods of time.

Sincerely,

*[Signature]*